



TERMS AND CONDITIONS

CREDIT TERMS AND CONDITIONS:

Credit terms are net 30 days from date of invoice. Outstanding balances are subject to an interest rate of 1.5% per month. Customer will be responsible for all collection cost, court cost and legal fees incurred to collect delinquent balances. It is understood that billing of all accounts and credit are processed through the headquarters of North American Electric, Inc. in Hernando, Mississippi and that Hernando, Mississippi is venue for litigation. The customer waives the right to litigate outside of DeSoto County, Mississippi.

FREIGHT POLICY:

All shipments are F.O.B. shipping point.

Fractional HP Motors:

1 – 5 Pieces: FedEx Ground = Prepay and Bill.
6 – 24 Pieces: LTL Shipments = 9% of Invoice / \$100 Minimum.
25+ Pieces: LTL Shipments = Freight Allowed.

Integral HP Motors:

\$0 to \$4,999: = Prepay and bill 9% of invoice net / \$100 Minimum.
\$5,000 and above: = Freight allowed.
All residential LTL shipments are subject to an additional delivery service charge.

RESTOCKING POLICY:

All returned goods are subject to prior approval and must be accompanied by a return material authorization (RMA) number. These goods must be returned within 90 days, freight prepaid, in reasonable condition and in original packaging. A 15% restocking charge will be applied.

PRICING POLICY:

Pricing will be assigned based on annual purchase volume. A **LIST PRICE** sheet along with a *discount multiplier sheet* will be provided to you by our sales department. If you have any questions concerning your pricing please contact our sales office at (800) 884-0405.

Prices are subject to change without notice.

Effective: April 15, 2011