



North American Electric, Inc.

February 15, 2010

RE: Rotary Phase Converter Motors

Dear Valued Customer,

North American Electric, Inc. is happy to announce that we now offer **Rotary Phase Converter Motors**. These motors are designed specifically for use with Rotary Phase Converters to run three phase equipment from single phase power.

Enclosed you will find our new LIST PRICE sheet along with your special introductory NET PRICE sheet. Please review the enclosed pricing and do some comparison with your current supplier.

As a special introductory offer we are offering all Rotary Phase Converter Motors at a .307 multiplier through the end of March 2010. Please contact our sales office for details.

We are introducing these new products as part of our continuing efforts to better serve our customers. North American Electric, Inc. will be announcing more new products in the coming weeks.

If you have any questions feel free to contact our sales office at **(800) 884-0405**.

I appreciate your time and consideration.

Best regards,

David Hackman
President

**ROTARY PHASE CONVERTER MOTORS
THREE PHASE, TOTALLY ENCLOSED FAN COOLED
HEAVY DUTY CAST IRON CONSTRUCTION
HIGH EFFICIENCY DESIGN**

APPLICATIONS:

Specifically designed for use with rotary phase converters to run three phase equipment from single phase power.

FEATURES:

- * Meets or exceeds EPACT '92 and NRCan efficiency requirements
- * Suitable for wye-delta start on 213T frame and above
- * Dual voltage ratings suitable for part wind start on lower voltage
- * 1.15 Service Factor @ 60 hertz; 1.0 Service Factor @ 50 hertz
- * Vacuum Pressure Impregnation for all windings
- * Sealed bearings thru 215T frame
- * Regreasable open bearings 254T frame and above
- * Class F insulation system, class B rise at full load
- * 40° C ambient continuous duty
- * Corrosion resistant paint
- * Stainless steel nameplate and zinc plated hardware
- * F1/F2 reversible
- * Feet are dual drilled on most frames
- * NEMA Design B performance
- * Cast iron frame construction including the conduit box
- * Lifting provisions on 143T frame and above
- * Condensation drains with plastic plugs
- * IP55 Protection - Terminal box is sealed for IP66
- * CSA + C + US Certification
- * ISO 9001 Certification

HP	RPM	FRAME	VOLTS	CATALOG NUMBER	TYPE	LIST PRICE	MULT. SYM.	FULL EFF %	"C" DIM.	WT. (LBS.)	NOTES
3	1800	182T	208-230/460	PC182T-3-4	NEWT	\$471	M19	85.5	12.6	90	
5	1800	184T	208-230/460	PC184T-5-4	NEWT	\$508	M19	85.5	13.3	106	
7.5	1800	213T	208-230/460	PC213T-7.5-4	NEWT	\$700	M19	87.5	15.7	157	
10	1800	215T	208-230/460	PC215T-10-4	NEWT	\$808	M19	87.5	19.2	183	
15	1800	254T	208-230/460	PC254T-15-4	NEWT	\$1,199	M19	89.5	19.4	289	
20	1800	256T	208-230/460	PC256T-20-4	NEWT	\$1,362	M19	89.5	21.1	341	
25	1800	284T	208-230/460	PC284T-25-4	NEWT	\$1,893	M19	91.0	23.4	432	
30	1800	286T	208-230/460	PC286T-30-4	NEWT	\$2,061	M19	91.0	24.9	474	
40	1800	324T	208-230/460	PC324T-40-4	NEWT	\$2,688	M19	91.7	25.6	590	
50	1800	326T	208-230/460	PC326T-50-4	NEWT	\$3,437	M19	91.7	26.6	683	
60	1800	364T	208-230/460	PC364T-60-4	NEWT	\$4,540	M19	92.4	27.4	841	

Effective: January 1, 2010

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HEAVY DUTY CAST IRON CONSTRUCTION
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	TYPE	MULT. SYM.	MULT.
NET PRICING	NEWT	M19	0.307

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- * 1.15 Service Factor @ 60 hertz; 1.0 Service Factor @ 50 hertz
- * Vacuum Pressure Impregnation for all windings
- * Sealed bearings thru 215T frame
- * Regreasable open bearings 254T frame and above
- * Class F insulation system, class B rise at full load
- * 40° C ambient continuous duty
- * Corrosion resistant paint
- * Stainless steel nameplate and zinc plated hardware
- * F1/F2 reversible
- * Feet are dual drilled on most frames
- * NEMA Design B performance
- * Cast iron frame construction including the conduit box
- * Lifting provisions on 143T frame and above
- * Condensation drains with plastic plugs
- * IP55 Protection - Terminal box is sealed for IP66
- * CSA + C + US Certification
- * ISO 9001 Certification

HP	RPM	FRAME	VOLTS	CATALOG NUMBER	TYPE	NET PRICE	MULT. SYM.	FULL EFF %	"C" DIM.	WT. (LBS.)	NOTES
3	1800	182T	208-230/460	PC182T-3-4	NEWT	\$144.60	M19	85.5	12.6	90	
5	1800	184T	208-230/460	PC184T-5-4	NEWT	\$155.96	M19	85.5	13.3	106	
7.5	1800	213T	208-230/460	PC213T-7.5-4	NEWT	\$214.90	M19	87.5	15.7	157	
10	1800	215T	208-230/460	PC215T-10-4	NEWT	\$248.06	M19	87.5	19.2	183	
15	1800	254T	208-230/460	PC254T-15-4	NEWT	\$368.09	M19	89.5	19.4	289	
20	1800	256T	208-230/460	PC256T-20-4	NEWT	\$418.13	M19	89.5	21.1	341	
25	1800	284T	208-230/460	PC284T-25-4	NEWT	\$581.15	M19	91.0	23.4	432	
30	1800	286T	208-230/460	PC286T-30-4	NEWT	\$632.73	M19	91.0	24.9	474	
40	1800	324T	208-230/460	PC324T-40-4	NEWT	\$825.22	M19	91.7	25.6	590	
50	1800	326T	208-230/460	PC326T-50-4	NEWT	\$1,055.16	M19	91.7	26.6	683	
60	1800	364T	208-230/460	PC364T-60-4	NEWT	\$1,393.78	M19	92.4	27.4	841	

Effective: January 1, 2010

Good Through: March 31, 2010

SPECIAL INTRODUCTORY PRICING!!!